

**Your event in Marseille**



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## LOCATION:

Ideally located in the very heart of the Marseille-Provence Airport in Marignane, the Best Western Hotel is the preferred place to combine business and leisure.



300 m from Marseille-Provence Airport  
Free shuttle service on demand from  
5:00 am till midnight – 7 day/week



25 km from Marseille city centre  
and from St-Charles TGV train station  
(direct bus every 20 minutes)  
12 km from Aix en Provence TGV station  
(direct bus on every TGV arrival)



Highway A7, follow Marseille Aéroport  
exit at Marignane/Vitrolles  
then follow the airport direction  
at the main airport roundabout,  
the hotel is located on the left side



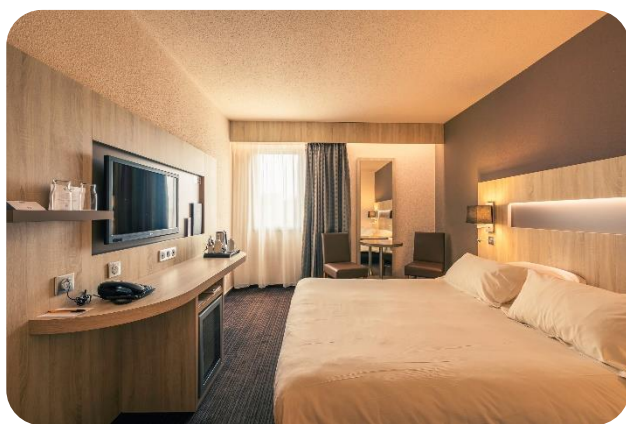


## ACCOMMODATIONS:

The hotel offers 120 air conditioned and soundproofed accommodations.

Four rooms are suitable for disable persons.

All rooms are equipped with A/C and heating with individual control, direct phone with private extension, minibar, 32" LED TV with 80 international channels and 25 radios, courtesy tray with tea and coffee maker, clock, alarm, electronic lock, safe deposit box, hair dryer, free Wi-Fi network and bathroom with bath tube.



**Single or double room from 140.00 € to 199.00 €**

**Extra bed 15.00 €**

**City tax per person & per day 2.16 €**

**Rates are all taxes and service included**

## RESTAURANT:



**Buffet breakfast 17.00 €**



The restaurant « L'Olivier » is welcoming you every day for lunch and dinner services in a relaxing atmosphere serving French and International cuisine.

Private lunch or dinner can be organized in the outstanding Mistral room.

From April till October, service can be done on the outside restaurant terrace facing the swimming pool.





## MEETING AND CONFERENCE :

At BW Marseille Airport we are as passionate about training, meetings and events as you are. We strive to achieve continued excellence through the delivery of a professional service and customer care, because we know you expect it too.


All meeting rooms are all offering natural daylight.

Our principle ground floor suite, offers flexible meeting, training & events space with capacity for up to 250 delegates divisible into three fully separate suites.

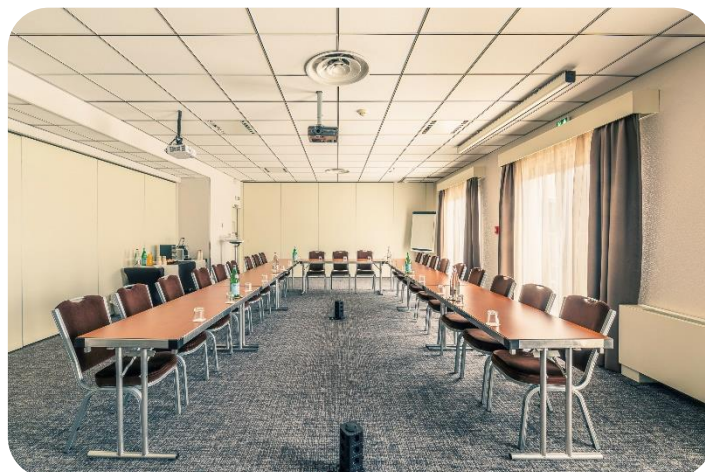
Two syndicate rooms available in the upper floors.

## DAY DELEGATE PACKAGE

Rate per person with a minimum of 8 delegates, included:

- **The day light and air conditioned meeting room rental**
- **The full equipment package :**
  - Flipchart and markers
  - Screen and beamer (VGA & HDMI connections)
  - Paper, pencil, candies, chilled still and sparkling water on table
  -  Wi-Fi access
  - Telephone with direct line and private extension
  - On demand: microphones and speakers, television, video camera, DVD, remote for slide keynote, laser pointer, etc.
  - On-site car parking
- **Two coffee breaks with fruit juices, coffee, tea, milk, breakfast rolls, pastries, snacks and fresh drinks (sodas and water).**
- **The lunch (3 courses menu with ¼ wine, ½ mineral water, coffee or tea)**

Meeting Rooms	Dimensions m <sup>2</sup>	Theatre	Class	U-shape	Boardroom	Banquet	Reception	Floor
César + Fanny + Marius	202 m <sup>2</sup>	250	80	/	/	135	200	Ground
César + Fanny	172 m <sup>2</sup>	150	60	50	70	115	130	Ground
Marius + Fanny	112m <sup>2</sup>	100	35	30	45	75	85	Ground
César	90m <sup>2</sup>	100	35	30	35	60	70	Ground
Fanny	82 m <sup>2</sup>	70	25	25	30	55	65	Ground
Marius	30 m <sup>2</sup>	25	15	15	15	20	25	Ground
Daudet + Pagnol	25 m <sup>2</sup>	20	12	12	12	10	20	2nd / 3rd



**CLASSIC DAY DELEGATE PACKAGE 1 coffee break** **60 €**  
 (Description in page 5)

**CLASSIC DAY DELEGATE PACKAGE 2 coffee breaks** **65 €**  
 (Description in page 5)

**24 HOUR DELEGATE PARCKAGE** **Rate on demand**

Includes the day delegate package +  
the overnight accommodation with full buffet breakfast

**24 HOUR FULL DELEGATE PARCKAGE** **Rate on demand**

Includes the day delegate package +  
the overnight accommodation with full buffet breakfast +  
three course evening meal with beverages

**Rates are all taxes and service included**

## GENERAL SALES POLICIES

### Booking Confirmation :

In order to finally confirm the booking, quotation form must be returned duly signed & stamped with the mention « read, acknowledged and agreed ».

50% of the quotation's amount will be requested as a deposit.

### Prices Guarantee :

Prices mentioned in the quotation are valid during a 30 days period (except in case of French VAT amendment).

After this period, prices can be modified without any notice by the hotel.

### Reservation Guarantee :

#### **1. Accommodations :**

Rooming list and delegates exact number must be confirmed one week before the arrival date.

#### **2. Food & Beverage :**

The exact delegates number for breakfast, lunch or dinner must be confirmed one week before the arrival date.

These numbers will be used for the final invoice issue.

Hotel management keeps the right to cancel the reservation in case of major events (i.e.: strike, earth quake, flood, etc.).

### Cancellation Policies :

Cancellation without penalty 30 days before the arrival date.

For a cancellation between 8 days and 24 hours prior the arrival date, The deposit paid will be kept as a penalty.

For a last minute cancellation: 24 hours prior the arrival date, as for no-shows, the hotel will invoice 100% of the reservation confirmed.

If payment is not received on due time, hotel will be able to unilaterally cancel the booking.

### Extras :

All extras (telephone, minibar, etc.) must be settled by each delegate before departure.

If not, the hotel keeps the right to charge these extras on the group master bill.

### Miscellaneous :

Group leader is responsible for the whole group behaviour and for any damages in any parts of the hotel.

Hotel keeps the right to charge important damages to the group leader.

Food and beverage bought from the outside is strictly forbidden in the hotel.

In case of showrooms or exhibitions organised in the hotel, the client will be obliged to take out insurance on valuables, material and equipment brought.

### Payment Policies :

Deposit and balance must be paid at invoice reception by bank transfer in Euros net of all bank charges for beneficiary. Payment by credit card can be organized with a written authorization form provided by the hotel.

### Penalties :

Any invoice that is unpaid at the due date shall be increased, automatically and without formal notice by way of a contractual of a :

- irreducible penalty clause, by a sum corresponding to 15% of the gross unpaid amount
- Default interests equal to three times the official legal rate until complete settlement
- irreducible penalty clause of forty Euros (40 €) by unpaid invoices.

### Termination :

The hotel shall be entitled to terminate this agreement with immediate effect and with no need for judicial recourse if : Payment is not done on due time as mentioned above or the client has committed a material breach of any term or condition of this agreement and has not remedied this imputable failure in performance within ten (10) calendar days after receipt of a written request in this respect from the hotel or the client becomes insolvent, makes a general assignment for the benefit of its creditors or commits an act of bankruptcy or if a petition for its reorganization or readjustment of its indebtedness be filed by or against it, or if a receiver, trustee or liquidator of all or substantially all of its property be appointed.

### Applicable Law :

This Agreement shall be governed and construed in accordance with the law of the country where the service is provided.

In case of dispute in respect of or in connection with this agreement, the parties shall first use all reasonable endeavors to resolve matters amicably.

Failing such amicable resolution, the dispute shall be referred to the competent court in the city where the Hotel is located.